



PRESS RELEASE

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Pennsylvania Lumbermens Mutual Insurance Company (PLM) Selects One Source Networks to Optimize its Voice and Data Network

SAN ANTONIO, TX. October 3, 2011-- [One Source Networks \(OSN\)](#), a facilities-based carrier agnostic communications solutions provider, announces that its managed voice and data solutions have been selected by Pennsylvania Lumbermens Mutual Insurance Company (PLM), a leading provider of property and casualty insurance to the lumber, woodworking and building materials industries.

Responsible for insuring clients throughout the country, PLM sought a telecommunications services provider that could support its demanding voice and data requirements. The company required a provider that would offer guaranteed high-quality voice solutions that could support large call volumes. Furthermore, PLM required that its telecom vendor have the flexibility to tailor a custom solution to meet existing requirements with the scalability to support its future communication network needs – without any disruption to its existing service.

After a thorough review of PLM's needs, OSN recommended a turn-key IP-based SIP trunking solution, a quality service that could support large call volumes simultaneously. Upon deployment, OSN also augmented PLM's internet backbone by upgrading bandwidth from 45mbps to 100mbps, adding substantially more bandwidth at a lower-rate. The overall SIP deployment provides PLM a dedicated feature-rich voice solution that also supports audio conferencing with a 24-hour reservation-less conferencing service available to their extensive employee-base. By implementing a next-generation voice and data solution the OSN solution addresses the company's existing needs, while offering the capabilities to expand and scale its communications needs as the company grows.

"One Source Networks cut our monthly bill in half while providing better quality voice, with enhanced calling features while doubling our Internet access speed – exceeding all of our expectations," comments BJ Gardner, Network Administrator at PLM. "Our relationship with OSN is a true partnership. They have the best „can do“ attitude powered by a highly professional and responsive team."

"We focused on not only meeting their voice and quality requirements but also ensuring their Internet and data needs were delivered cost-effectively and efficiently," adds Ernest Cunningham, CEO of One Source Networks. "By deploying a feature-rich SIP trunking solution, we have future-proofed their communications solutions. Today, PLM is better equipped to support the needs of their employees and thus their customers more effectively."

In addition to delivering Lumbermens a turn-key IP-based SIP trunking solution and high speed Internet bandwidth, OSN provides Dedicated Inward Dial (DID) services, Audio Conferencing, Reservation-less Conferencing and Metro Ethernet Point-to-Point service. The companies are currently beta testing a Hosted Fax solution which OSN plans to launch by the end of 2011.



For more information about One Source Networks and its global voice and data solutions for Fortune 1000 enterprise businesses, visit www.onesourcenetworks.com or email marketing@onesourcenetworks.com.

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About One Source Networks

One Source Networks provides managed voice and data solutions to Fortune 1000 businesses, delivering ubiquitous access to cloud-based voice, security, and computing applications that power a mobile, global workforce. The company combines its own fully redundant network infrastructure with over 150 best of breed global suppliers to offer customizable, cost-effective, and scalable data communications solutions. Ranked as the #1 telecommunications provider by the 2011 Inc. 500 annual list of America's Fastest-Growing Private Companies, OSN delivers all of its voice and solutions to its clients under one contract, with one account and service team, on one invoice.

About Pennsylvania Lumbersmens Mutual Insurance Company

A mutual company headquartered in Philadelphia, PLM provides insurance protection for some 6,000 businesses nationwide. Its primary lines include Property, General Liability, Inland Marine, Business Automobile, Commercial Excess Liability and Equipment Breakdown coverages – a mix that is designed to protect every aspect of one's business. To learn more about PLM, visit www.plmins.com.